



Mitel 120122-MBS Pricing

Mitel products are discounted in a range from 0 to 40%

Discounts by Mitel Material Price Group (MPG)

MPG 1P - Contact Center & UC Applications

U.S. Member Discount: 40%

Canada Member Discount: 38%

MPG 2P - Core Telephony Infrastructure

U.S. Member Discount: 33%

Canada Member Discount: 33%

MPG 3P - Devices

U.S. Member Discount: 35%

Canada Member Discount 35%

MPG 4P - Peripherals & Legacy

U.S. Member Discount: 16.25%

Canada Member Discount: 16.25%

MPG 1S – Software Assurance (SWA)

U.S. Member Discount: 40%

Canada Member Discount: 15%

MPG 2S - Services

U.S. Member Discount: 0%

Canada Member Discount: 0%

MPG TP – Third Party

U.S. Member Discount: 0%

Canada Member Discount: 0%

MPG ND – Nil Discount

U.S. Member Discount: 0%

Canada Member Discount: 0%

Partner Built / Partner Delivered (Powered by Mitel) solutions:

Discount: 20%

NOTE: Actual total discounts per MPG may vary by up to + or – 0.5% due to rounding for specific quantity and unit cost configurations.

Third party components required for a turnkey solution will be quoted based on a mutually agreed upon discount.